

## Pearson BTEC Level 5 Higher National Diploma in Business

Qualification Number: 601/8365/2

### Overview

The Level 5 Higher National Diploma consists of the Level 4 Higher National Certificate (above) plus an additional 120 credits at Level 5 delivered via the General Business pathway or one of the following seven specialist pathways:

- Accounting and Finance
- Business Management
- Entrepreneurship and Small Business Management
- Human Resource Management
- Marketing
- Operations Management
- Law.

The Level 5 Higher National Diploma in Business offers students a specialist subject area via a pathways mandatory core of learning, while allowing for the acquisition of skills and experience through the selection of optional units across a range of occupational sectors at Level 5. Students will gain a wide range of sector knowledge tied to practical skills gained in research, self-study, directed study and workplace scenarios.

### Modules

The Pearson Level 5 Higher National Diploma in Business consists of eight mandatory units, which include two unit assessed by a Pearson- set assignment and three optional units.

#### Mandatory Units

- Business and the Business Environment
- Marketing Essential
- Human Resource Management
- Management and Operations
- Management Accounting
- Managing a Successful Business Project (Pearson-set unit)
- Research Project
- Organisation Behaviour
- Operations and Project Management
- Understanding and leading change
- Global Business Environment

#### Optional Units

- Innovation and Commercialisation
- Entrepreneurship and Small Business Management
- Business Law
- Financial Accounting

### Entry Requirements

For students who have recently been in education, the entry profile is likely to include one of the following:

- A BTEC level 4 qualification in Business
- Related work experience
- An international equivalent of the above.
- Common European Framework of Reference (CEFR) level B2, IELTS 5.5; Reading and Writing must be at 5.5 or Equivalent.



### BTEC Level 5 Higher National Diploma Pathways

#### Accounting and Finance Pathway

01. Business and the Business Environment
02. Marketing Essential
03. Human Resource Management
04. Management and Operations
05. Management Accounting
06. Managing a Successful Business Project (Pearson-set unit)
07. Research Project
08. Organisation Behaviour
09. Financial Reporting
10. Advanced Management Accounting
11. Financial Management
12. Financial Accounting
13. Business Law
14. Innovation and Commercialisation
15. Entrepreneurship and Small Business Management
16. Taxation

### Entrepreneurship and Small Business Management Pathway

01. Business and the Business Environment
02. Marketing Essential
03. Human Resource Management
04. Management and Operations
05. Management Accounting
06. Managing a Successful Business Project (Pearson-set unit)
07. Research Project
08. Organisation Behaviour
09. Identifying Entrepreneurial opportunities
10. Launching a new venture
11. Managing and Running a Small Business
12. Business Law
13. Innovation and Commercialisation
14. Entrepreneurship and Small Business Management
15. Financial Accounting
16. Pitching and Negotiations Skills

### Human Resources Management Pathway

01. Business and the Business Environment
02. Marketing Essential
03. Human Resource Management
04. Management and Operations
05. Management Accounting
06. Managing a Successful Business Project (Pearson-set unit)
07. Research Project
08. Organisation Behaviour
09. Resource and talent Planning
10. Employee Relations
11. Strategic Human Resource Management
12. Business Law
13. Innovation and Commercialization
14. Developing Individuals, Teams and Organisations
15. Human Resources – Value and Contribution to Organisational Success
16. Entrepreneurship and Small Business Management



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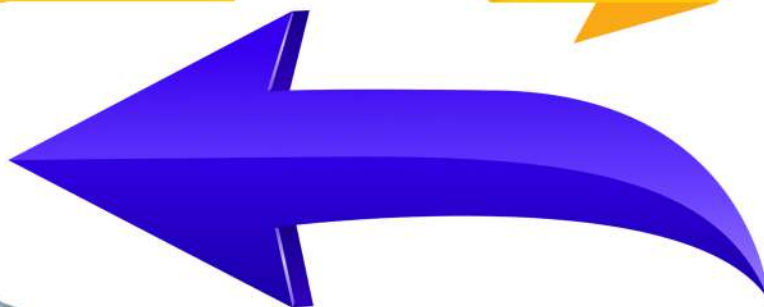


### Operations Management Pathway

01. Business and the Business Environment
02. Marketing Essential
03. Human Resource Management
04. Management and Operations
05. Management Accounting
06. Managing a Successful Business Project (Pearson-set unit)
07. Research Project
08. Organisation Behaviour
09. Principles of Operations Management
10. Supply Chain Management
11. Business Law
12. Innovation and Commercialization
13. Consumer Behaviour and Insight
14. Developing Individuals, Teams and Organisations
15. Business Law
16. Innovation and Commercialisation

### Marketing Pathway

01. Business and the Business Environment
02. Marketing Essential
03. Human Resource Management
04. Management and Operations
05. Management Accounting
06. Managing a Successful Business Project (Pearson-set unit)
07. Research Project
08. Organisation Behaviour
09. Product and Service Development
10. Integrated Marketing Communication
11. Digital Marketing
12. Business Law
13. Innovation and Commercialization
14. Consumer Behavior and Insight
15. Sales Management
16. Brand Management



### Law Pathway

1. Business and the Business Environment
2. Marketing Essential
3. Human Resource Management
4. Management and Operations
5. Management Accounting
6. Managing a Successful Business Project (Pearson-set unit)
7. Business Law
8. Innovation and Commercialisation
9. Research Project
10. Organisation Behaviour
11. Law of Contract and Tort
12. Company Law and Corporate Governance
13. Consumer and Intellectual Property Law
14. Innovation and Commercialisation
15. Taxation
16. Developing Individuals, Teams and Organisations



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### Assessment and Verification

All units within this qualification are internally assessed via assignments and externally verified by awarding organisation. There are no examinations in this course.

### Course Material

Course material, including presentations; handouts, assignment briefs and e-books are made available to enrolled learners. In addition to this, the learners also get the course handbook and tutorial via emails to support the learning.

### Online Learning

The learner sets the pace for learning and the courses are offered across an academic year basis. Although our tutors encourage the learners to make progress monthly, but this approach is flexible.

### Progressions

The Level 5 Higher National Diploma provides a solid grounding in business, which students can build on should they decide to continue their studies beyond the diploma stage. The BTEC HND Diploma leads to Bachelors Top-up or the final year in University to gain a bachelors degree.

### Certification

The Certificate is issued by the Pearson BTEC Qualification- Awarding Organisation. UK Versity Online Limited (Number 07737) is an accredited and approved delivery Centre for qualifications.

### Fees £3500 + VAT

\* The fees include registration, assessment, teaching, and certification. There are no other hidden costs.

### Key Facts

Awarding Body: Pearson BTEC Qualifications

Course Duration: 12-15 Months

Method of study: Full Time / Blended / Distance Learning

Qualification Level: 5

### Disclaimer

We do everything we can to ensure that information on our website is correct, however details may change and we cannot accept responsibility for errors or omissions. For more detailed information about the course visit

<https://qualifications.pearson.com/content/dam/pdf/BTEC-Higher-Nationals/Business/2016/Specification/btec-higher-nationals-business-specification.pdf>

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