

Course Overview

The aim of the Level 3 Diploma in Skills for Business: Retail is to provide students with in-depth knowledge and understanding of skills required for a business in the retail sector. This qualification offers in-depth information on visual merchandising in the retail environment, buyer's behavior in sales, storage of goods in retail, branding, and promotion in a retail business.

Eligibility Criteria

For entry into this course, students must meet the following criteria:

- NCFE Level 3 Diplomas can be offered to students aged 16 and above. We do not specify learning requirements for such qualifications. However, students may find it useful if they have already achieved a Level 2 qualification.
- We ensure that students admitted to the program have the capability to undertake the assessment and learning criteria.
- This course is offered in English only.

English language requirement

Learners are expected to have English language proficiency of CEFR Level B2, this can be met in any one the following ways:

1. Being a native English language speaker
2. Having achieved IELTS 5.5 or equivalent
3. Having done your last two years of schooling in English
4. Passing our online English language test

Duration and Delivery

This course is designed to be completed over two-years of full time study. However, we provide flexible time duration in delivery to accommodate for distance and part-time learning. The qualification is delivered through our Virtual Learning Environment (VLE).

Assessment & Verification

All units within this course are internally verified by our internal assessors and externally verified by NCFE. This course is criterion-referenced, based on specific learning outcomes. Each unit is graded using the following structure; Not Yet Achieved, Pass, Merit, and Distinction.

Progression

Successful completion of this course enables learners to get direct entry into the Level 3 & 4 Diplomas in Customer Services, Management, and the Level 4 in Retail Management. As this Diploma is regulated and approved by Ofqual (Office of the Qualifications and Examinations Regulations), learners will get entry into higher level of studies at university or HE colleges. Completion will also give learners UCAS points, depending on your grade. Learners get: 24 for a pass, 48 for a merit, 72 for a distinction, and 84 for a distinction*.

Course Includes

- ✔ 567 Guided Learning Hours
- ✔ 930 Total Quality Time
- ✔ 10 Units
- ✔ 51 Learning Outcomes
- ✔ 51 Quizzes
- ✔ 10 Assignments
- ✔ 93 Credits

Course Fee **£490**

Enroll Now

Awarding Body Fee **£139**

Payable by the learner to the awarding organisation within 14 days of starting the course

Qualification Structure

Group A

Choose Any Six

- ✔ Business culture and responsibilities
- ✔ Deliver customer service in a business environment
- ✔ Produce documents in a business environment
- ✔ Solve problems in a business environment
- ✔ Work with others in a business environment
- ✔ Communicate in a business environment
- ✔ Contribute to running a project
- ✔ Innovation in a business environment
- ✔ Manage and improve own performance in a business environment
- ✔ Respond to change in a business environment

Group B

Choose Any Four

- ✔ Understanding the retail industry
- ✔ Visual merchandising in a retail environment
- ✔ Buyer behavior in sales situations
- ✔ Promoting and branding in the retail business
- ✔ Understanding the receipt and storage of goods in retail