

# THE UK'S NUMBER ONE MORTGAGE ADVICE QUALIFICATION, HELD BY OVER 80% OF PROFESSIONALS



## Certificate in Mortgage Advice and Practice (CeMAP)

The Certificate in Mortgage Advice and Practice (CeMAP) is the UK's leading mortgage specific qualification with over 80% of professionals holding the certificate.

It is Level 3 on the RQF framework, regulated by Ofqual and meets the standards required by the Financial Conduct Authority (FCA) to practice as a "licenced" adviser. Mortgage Advisers usually work in companies including banks, estate agents, brokerages, Financial Service consultancies, or may choose to set up their own business and work independently.

## Who is it for?

The CeMAP course is ideal for anyone who is looking to pursue a career within mortgage advice. Alternatively, it is useful for anyone already in the financial services sector wishing to further their knowledge by adding mortgage advice to their skillset.

Mortgage advice is a lucrative career path, with the average starting salary at £24,500 and experienced Mortgage Advisers earning more than £70,000 per year. Source: payscale

### Key benefits

CeMAP is recognised by employers as the mark of excellence in the mortgage industry. Study it and you'll be a sought-after mortgage professional.

Work towards registering for a "licence to practice", which is mandatory for anyone who wants to give mortgage advice in a professional environment.

Mortgage advice is a well-paid job role within the financial services industry, which means you can have an exciting and financially rewarding career.

Having mortgage products as part of your offering can equal a happier and more satisfied customer base, which improves customer retention.

Being a good Mortgage Adviser means increased customer lifetime revenue, resulting in a consistent incoming stream for your business.

### Syllabus

CeMAP will teach you the standards for providing advice on mortgage products and laws. It is split into seven units across three papers:

#### Paper One, UK Financial Regulation:

Explore various products from cash savings through to investments, protection, and pensions

All legal aspects including all laws, insurance policies and contracts

UK regulation which involves creating rules to promote ethics within financial services by aiding firms and people who work in the industry

#### Paper Two, Mortgage Specific Products:

Policies and practices that affect mortgages

Mortgage laws

Insurance policies

Post completion issues and arrears

Complete sales process in relation to mortgage advising

#### Paper Three, Practical Assessment:

Assessment of mortgage advice and knowledge

## Support available

We provide tutor support via our Mentor+ programme where our experts will be contactable 24/7 throughout the duration of the course to give you any guidance you need, ensuring you are not alone at any point in your journey with us.

The Mentor+ programme is available for a small additional fee, but is also included in one of our online options. All of our online courses come with 24-hour customer support, Monday to Friday, should you need to get in touch.

## What jobs do I qualify for?

The CeMAP qualification will help anyone who is looking to kick-start their career in mortgage advice. Once fully qualified, you will be able to work in roles including:

Mortgage Adviser

Financial Adviser

Senior Mortgage Adviser

## Delivery methods

Courses	Classroom	Online
CeMAP Paper 1, 2 & 3 with Mentor+		✓
CeMAP Paper 1, 2 & 3		✓
CeMAP Paper 1	✓	✓
CeMAP Paper 2 & 3	✓	✓

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## Prerequisites

There are no prerequisites for the CeMAP course, so if you are interested in a career in mortgage advice, this is the training for you!

## Exams

To become a professional Mortgage Adviser, you need to hold a qualification approved by the Financial Conduct Authority (FCA). CeMAP is an FCA approved qualification awarded by The London Institute of Banking & Finance and additional fees are payable to them to sit the exams and achieve this qualification.

Practice papers and sample exams are included within the course materials to help you prepare for your exams.

Each module is assessed through a 2-hour objective exam:

**Module 1 - UKFR Units 1 & 2:** Each unit comprises 50 stand-alone multiple-choice questions (MCQS). You need to achieve at least 35/50 (70%) to pass each unit.

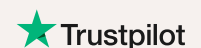
**Module 2 - MORT Units 3, 4, 5 & 6:** Each unit comprises 25 stand-alone MCQs. You need to achieve at least 17/25 (68%) to pass each unit.

**Module 3 - ASSM Unit 7:** This unit comprises 6 case studies each with 10 linked MCQs. You need to achieve at least 42/60 (70%) to pass this unit. Practice papers and sample exams are included within the course materials to help you prepare for your exams.

# We've trained over 500,000 people, and some at the world's biggest companies...



here's what they have to say...



**Yohan Mudalige**



Excellent course structure, easy to navigate and content helps to understand complex methods in simple form. Support teams have also been extremely helpful. Highly recommend e-Careers.

**Sonia Fargher**



Excellent experience, great tuition and feedback, customer service. Don't hesitate, courses are by far the most reliable and convenient learning resources - just go do it, you won't regret it!

"e-Careers answered our questions in a timely manner, as well as resolving issues quickly, and it was a pleasure to work with e-Careers to deliver a successful training course for 12 Maersk employees."



## Get in touch

**For individuals**

Get in touch with one of our course advisors for a free consultation

**020 3198 7700**

**For businesses**

For tailored business training solutions, get in touch with our learning & development specialists:

**solutions@e-careers.com**

**020 3198 7689**

### Payment methods



DEBIT/CREDIT CARD



BANK TRANSFER



CHEQUE PAYMENTS



PAYPAL TRANSFERS



FINANCE OPTIONS



**www.e-careers.com**

\*e-Careers is a FCA regulated company and finance options are subject to credit checks.